



# Technology Services

## TECHNOLOGY GRANT SUPPORT

For clients with innovative technology that can solve unique problems the NY SBDC has offered guidance in helping those companies compete successfully for federal grants. As a multi-year awardee of the SBA's **Federal and State Technology (FAST)** program since 2011, the SBDC has worked in concert with SUNY, the SUNY Research Foundation, and partnering higher educational institutions (CUNY, PACE and Columbia) to expose our clients to the funding opportunities offered by the eleven largest federal agencies via the Small Business Innovation Research and Technology Transfer grants (SBIR/STTR). The FAST program seeks to improve the participation of small technology firms in the innovation and commercialization of new technology by partnering with non-profit research institutions. With funding from SBA, our educational host institutions and New York State, SBDC technology advisors effectively help researchers, scientists and business owners actualize the potential of their innovative ideas.

## CONTACT US

NY Small Business Development Center  
SUNY System Administration  
State University Plaza  
Albany, NY 12246

800-732-7232 • 518-944-2840

Visit our web site at: [www.nysbdc.org](http://www.nysbdc.org)



U.S. Small Business Administration

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## TECHNOLOGY SERVICES

The New York SBDC can help transform your ideas into products and services, whether you want to work on carburetors, computer chips, or capillaries. Do you have an invention but are not sure how to bring it to the marketplace? The SBDC can help. Today, small businesses are responsible for a significant amount of innovation in new products. If you are in the business of creating advanced products but have encountered a tough hurdle - technical or financial - talk it over with the NY Small Business Development Center's Technology Advisors.

## WHAT WE OFFER

### **We Support Start-ups and Existing Businesses**

NY SBDC tech advisors utilize management tools as well as their own experience and on-going training to evaluate existing and start-up businesses at no cost to small businesses located in New York State. The funding provided to the SBDC from the US Small Business Administration, New York State and our host higher-education institutions allows us to offer assistance free of charge.

The SBDC also has a dedicated team that provides confidential research for your business. This research can be used for:

- Proof-of-concept
- Marketing
- Building your pitch
- Funding

## FIRST STEP

Contact your local SBDC Center at [www.nysbdc.org](http://www.nysbdc.org). When scheduling your no-cost, one-on-one advisement session, identify yourself as a Small Technical Business so you will be assigned the proper advisor. The success of your small tech business is dependent on the strength of your team. The NY SBDC has been working with the tech community for more than 30 years. We have a strong network of experts in many disciplines, public agencies, private organizations and prospective funders, as well as the services and academic resources of our host universities. Our technical advisors are dedicated to helping you grow your team and your business.

**You know technology and we know small business!**

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