



## THE NEW YORK STATE SBDC CENTRAL ADMINISTRATION

The New York State SBDC (NYSBDC) is the largest government assistance agency for small and medium businesses funded by the U.S. Small Business Administration and the State of New York. The NYBDC provides all-round assistance and services to new and existing businesses across the state.

The NYBDC Central Administration is located in the City of Albany – the government seat of New York State. Through its 24 regional centers and outreach offices, the NYBDC serves to meet the needs of businesses, solve business problems and foster entrepreneurship. Professional NYBDC business advisers, with the knowledge and experience to provide entrepreneurs with expert counseling and training, staff each NYBDC regional center. These advisers undergo rigorous professional certification to keep their business knowledge up-to-the-minute and their counseling skills sharp.

All advisers' professional skills are augmented by the NYBDC Business Information Research Network – one of the most advanced business information resources in the United States. The Network, located at Central Administration of NYBDC, provides NYBDC business advisers with the latest economic development, business, demographic, regulatory, and other information that can have an impact on business success.

The NYBDC works closely with other New York State government economic development agencies, higher education institutions, financial institutions, and representatives from private industry and business to focus resources on assisting businesses and entrepreneurs.

The NYBDC focuses on technology-oriented companies, manufacturers, exporters, and projects that advance investment, job development, and economic growth priorities of New York State.

The NYBDC provides a range of no-cost services and assistance to businesses. A sampling of these services includes:

- Business plan development
- International business and trade
- New business start-up guidance
- Cost-benefit analysis assistance
- Business organization structure
- Capital / loan access and guidance
- Financial planning & Accounting
- Marketing and sales assistance
- Business research & information
- Business investment consulting
- Technology incubation / transfer
- Business training programs

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