



Week of November 12, 2007 / Issue 37

In lieu of a one large article, this issue contains three items on topics you might find interesting. Read on...

SBA's Community Express Loan Program

Have you ever had a client that had extreme difficulty finding and securing financing? (T/A) provide a pre-2007

Loan proceeds must be used exclusively for business related purposes.

Highlights of SBA Community Express Loan Program at SFG:

- One-Page Online Application

An applicant can complete the paperwork online!

for everything. Until he has merged the two, you will need a password to enter the internal website. Ask your director for the password, and if he or she does not know know it, call AI at 518-641-0618.

We'd also like your ideas about the ~~forums will be available and the~~ information

or email Mary Hoffman to share your thoughts (518-641-0620 or c.org).

New Resource Online: Electronic Tools for SBDC Counseling

[this link](#) - has an **E-Tools section** that was launched in September. This site provides a forum for SBDC staff to share in-depth information about the types of tools and technologies they are using to better serve their clients and operate their programs. There are no vendor or non-SBDC postings in this area. Tools include on-line counseling technologies, on-line training programs, assessment tools, and fiscal analysis tools developed by SBDC staff around the country. The initial discussions were written by members of ASBDC's E-Tools Interest Section. Visit the site today to see if there is anything you can use.

WHAT'S NEW THIS WEEK?

Each of the focus areas listed in this section contain descriptions of activities relating to SBDC's key objectives and are the basis of the metrics by which our Strategic Plan implementation is measured and assessed.

PROFESSIONAL DEVELOPMENT & STAFF RETENSION

In late October, Office of Entrepreneurial Education Marketing and Customer Service Coordinator Martha Pollock and Associate State Director Mary Hoffman attended the Back to Basics conference sponsored by the Appalachian Regional Commission. The conference included sess eco-infrastructure (sustainability) for Appalachia, and the impact of broadband access on rural communities. The conference also provided an opportunity for networking with ARC local development directors.

TECHNOLOGY

In mid-October, Stony Brook SBDC Business Advisor Walter Reid spoke to the Suffolk County Inventor's Club at the H. Lee Dennison County Government Building in Hauppauge. He gave them information about SBA/SBDC services in general and described services available to inventors through the SBDC.

Roger Green attended the New York State Data Center Affiliates meeting in Lake George on Octobe

