The New York Small Business Development Center is a geographically dispersed integrated network of higher education-based service centers charged with assisting entrepreneurs, small businesses, and industry through counseling, training, and research.

Since its founding in 1984, the SBDC has worked with more than 400,200 clients, helped them acquire and invest nearly $6.4 billion in private and public funding in their businesses, and helped create and save more than 199,000 jobs in New York State.
CLIENT PROJECT - FUNDING/INVESTMENT BY SECTOR
July 1, 1984 - September 30, 2018

NOTE:
Funding/investment relates to direct investment in small businesses assisted by the SBDC. Individual client survey responses attribute reported impact statistics to SBDC assistance.

PRIVATE FUNDING BY MAJOR SOURCES
Commercial Banking $ 1,964,102,049
Equity $ 1,800,872,726
Private Investor $ 588,084,408
Venture Capital $ 221,604,900
Other $ 110,595,080
Total for Private Sources $ 4,685,259,163

STATE FUNDING BY MAJOR SOURCES
Industrial Development Agency $ 93,576,507
Local Development Corporation $ 106,351,737
State Government Contracts $ 15,147,961
Other $ 59,700,500
Total for State Sources $ 274,776,705

FEDERAL FUNDING BY MAJOR SOURCES
Small Business Administration 504 Loans $ 121,624,520
Small Business Administration Guarantee Loans $ 497,921,535
Small Business Administration Direct Loans $ 83,692,730
Federal Government Contracts $ 102,375,890
Other $ 125,649,654
Total for Federal Sources $ 931,264,329

DISASTER FUNDING
All Sources $ 9,133,423

OTHER FUNDING SOURCES
Other $ 388,913,667

GRAND TOTAL $ 6289,347,287
NEW YORK STATE TAX IMPACT
October 1, 2017 - September 30, 2018

SUMMARY OF REPORTED ACTIVITY (ONE YEAR):
New Clients Counseled 9,323
Counseling Hours 90,015
Client Investments $241,775,513
Total Jobs Created and Saved 4,506

SUMMARY OF IMPACT DERIVED (ONE YEAR):
Prorated Income from Jobs Created and Saved $274,190,100
State Income Tax Receipts $13,806,384
Sales Tax Receipts $17,616,658
State Taxes: Direct $31,423,042
Multiplier Effect 1.78

STATE TAX IMPACT TOTAL $55,933,015

FEDERAL TAX IMPACT
October 1, 2017 - September 30, 2018

SUMMARY OF REPORTED ACTIVITY (ONE YEAR):
New Clients Counseled 9,323
Counseling Hours 90,015
Client Investments $241,775,513
Total Jobs Created and Saved 4,506

SUMMARY OF IMPACT DERIVED (ONE YEAR):
Prorated Income from Jobs Created and Saved $274,190,100
Federal Income Tax Receipts $37,219,560
Federal Sales Tax Receipts $4,404,164
Federal Taxes: Direct $41,623,724
Multiplier Effect 1.78

FEDERAL TAX IMPACT TOTAL $74,090,229

NOTES:
1) Based upon a median household income of $60,850 (2015)
2) State income tax on median household income ($3,064 x 4,506 jobs saved or created)
3) Federal income tax on median household income ($8,260 x 4,506 jobs saved or created)
4) State sales tax applied to net disposable income for consumer purchases ($48,870 x .08 x 4,506 jobs saved or created)
5) Federal excise tax applied to net disposable income ($48,870 x .02 x 4,506 jobs saved or created)
6) The multiplier denotes the effect income has on various elements of the economy. The statewide average is estimated to range between 1.60 and 1.96.

* All income and tax data provided by the U.S. Census Bureau and NYS Empire State Development.
**TRAINING**

**July 1, 1985 - September 30, 2018**

<table>
<thead>
<tr>
<th>Category</th>
<th>Details</th>
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</thead>
<tbody>
<tr>
<td>Number of Events:</td>
<td>18,858</td>
</tr>
<tr>
<td>Number of Attendees:</td>
<td>479,709</td>
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<tr>
<td>Attendee Training Hours:</td>
<td>1,865,932</td>
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<tr>
<td>Minority Attendees:</td>
<td>102,230</td>
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<tr>
<td>Women Attendees:</td>
<td>196,670</td>
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</tbody>
</table>

**DISASTER FUNDING BY MAJOR SOURCES**

**October 1, 2017 - September 30, 2018**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>DEC/NOAA Fisheries Grant</td>
<td>$35,000</td>
</tr>
<tr>
<td>National Grid Grants, Sandy</td>
<td>$5,000</td>
</tr>
<tr>
<td>NY Rising Grants</td>
<td>$1,435,423</td>
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<tr>
<td>NYC-NYBDC Disaster Grants</td>
<td>$105,000</td>
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<tr>
<td>NYS-NYBDC Disaster Loans</td>
<td>$73,000</td>
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<tr>
<td>Restore NY Grants</td>
<td>$1,700,000</td>
</tr>
<tr>
<td>Small Business Administration Disaster Loans</td>
<td>$140,700</td>
</tr>
<tr>
<td>World Trade Center Revolving Loan Fund</td>
<td>$5,637,300</td>
</tr>
</tbody>
</table>
NY SBDC ECONOMIC IMPACT STATISTICS
October 1, 2017 - September 30, 2018

ANNUAL INVESTMENT BY SECTOR

VETERAN IMPACT
July 1, 1985 - September 30, 2018

<table>
<thead>
<tr>
<th>MILITARY STATUS</th>
<th>INVESTMENT AMOUNT</th>
<th>PERCENT</th>
<th>JOB IMPACT</th>
<th>PERCENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vietnam Veteran</td>
<td>$112,817,637</td>
<td>34%</td>
<td>4,301</td>
<td>27%</td>
</tr>
<tr>
<td>Non-Vietnam Veteran</td>
<td>$342,889,103</td>
<td>66%</td>
<td>11,468</td>
<td>73%</td>
</tr>
<tr>
<td>Gulf War Veteran</td>
<td>$11,846,756</td>
<td>3%</td>
<td>890</td>
<td>5%</td>
</tr>
</tbody>
</table>

ANNUAL INVESTMENT BY SECTOR

SERVICE
$82,527,899

MANUFACTURING
$73,047,509

WHOLESALE
$4,263,398

CONSTRUCTION
$6,613,763

OTHER
$77,575,644

RETAIL
$24,243,373

AGRICULTURE
$2,074,536

ANNUAL INVESTMENT BY SECTOR
NY SBDC ECONOMIC IMPACT STATISTICS
October 1, 2017 - September 30, 2018

ANNUAL INVESTMENT BY MINORITY

- AFRICAN AMERICAN: $39,348,367
- HISPANIC: $15,202,531
- UNDETERMINED: $6,287,733
- NATIVE AMERICAN: $1,495,166
- ASIAN: $33,117,198

INVESTMENT AMOUNT BY GENDER

- MALE: $124,456,017
- FEMALE: $73,320,407
- MALE/MALE PARTNERSHIP: $33,585,787
- FEMALE/FEMALE PARTNERSHIP: $8,603,722
- FEMALE/MALE PARTNERSHIP: $30,380,188
Below is a list of the 22 NY SBDC Regional Centers and the date of their establishment:

- 7.1.84 Albany
- 7.1.84 Binghamton
- 7.1.84 Buffalo
- 7.1.84 Niagara
- 10.1.85 Farmingdale
- 10.1.85 Mid-Hudson (Ulster County Community College)
- 4.1.86 Watertown
- 7.1.86 Jamestown
- 7.1.86 Mohawk Valley (SUNY Polytechnic Institute)
- 9.2.86 Syracuse
- 10.1.86 Pace University / Manhattan
- 4.1.87 Brockport / Rochester
- 8.15.88 York College (CUNY) / Queens
- 8.15.88 Stony Brook
- 9.1.93 College of Staten Island (CUNY) / Staten Island
- 9.1.94 Baruch College (CUNY) / Manhattan
- 10.1.98 SUNY Canton
- 11.1.00 Lehman College (CUNY) / Bronx
- 10.1.01 LaGuardia Community College / Queens
- 1.1.08 Rockland Community College
- 4.1.08 New York City College of Technology / Brooklyn
- 1.15.09 Columbia University

Funded in part through a Cooperative Agreement with the U.S. Small Business Administration.

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