

# An Emphasis on Results

## THE NEW YORK SBDC

**94% OF SBDC**  
 CLIENTS ARE  
 MORE THAN  
 SATISFIED WITH  
 THEIR RESULTS

### RETURN ON INVESTMENT

The SBDC has helped New York's entrepreneurs:

- Start more than **25,789** new businesses (since 2009)
- Create more than **133,294** new jobs
- Obtain more than **\$7.9 billion** in investment capital
- Obtain more than **\$285 million** in government contracts

A new client is  
 assisted by the  
 SBDC every

**26 minutes**

A new job is  
 created by an SBDC  
 client every

**5.7 minutes**

SBDC clients  
 generate \$100,000  
 in sales every

**7.2 minutes**

SBDC clients invest  
 \$100,00 in their  
 business every

**8.8 minutes**

### THE BOTTOM LINE

#### Tax Revenues & Investment

- SBDC clients paid more than **\$555 million in federal and state tax revenues** during the fiscal year 2021
- **Total Program Benefit to Cost Ratio: \$3.59 / \$1.00**  
 (Every \$1.00 in funding for the SBDC generates \$3.59 in tax revenue)
- **Every \$1.00 in funding** for the SBDC has leveraged more than **\$23.42 in new capital raised** from external sources for client investment

*[From the 2019-2020 National Impact Study conducted by Dr. James Chrisman, MS State University]*

